



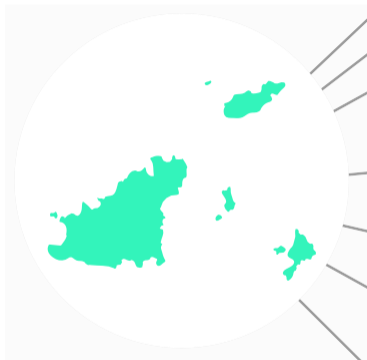
Why

# IQ-EQ Guernsey

Guernsey is a long-established financial centre of excellence of more than 50 years. Its key finance sectors are wealth management, funds, fiduciary services, insurance and banking. One of three island territories within the British Isles, Guernsey boasts an environment of political stability and high-quality regulation.

The island has led the way in innovation, establishing the first protected cell company (PCC) in 1997 and launching the Guernsey Green Fund, the world's first regulated green fund, in 2018. Guernsey is also the headquarters of The International Stock Exchange and offers a regulated marketplace with globally recognised clients.

IQ-EQ Guernsey's presence in the island spans over 40 years, making it one of the oldest jurisdictions in the group. With two offices and over 120 people experienced in all areas of private wealth, fund and corporate services, we can provide a holistic offering to meet all of your needs.



- Guernsey has over **50 years** of expertise as a centre for international finance
- Guernsey's **tax neutrality** enables substantial investment streams between the UK and Europe
- Guernsey has a **top credit rating** of AA- credit from Standard and Poor's, representing the island's 'very strong' capacity to meet its financial commitments
- **Service quality is high**; Guernsey is a great place to live, attracting top intellectual talent enabling a strong, stable and qualified workforce
- A British Crown Dependency, Guernsey is **outside of the UK and EU**, however it shares the UK time zone and is just a 35-minute flight from London
- The Bailiwick of Guernsey is **self-governing and self-funding**; it is politically stable with its own democratically elected parliament responsible for domestic affairs, economy and tax regime and enjoys autonomy in tax and regulatory matters
- **Best-in-class regulation** with a pragmatic and flexible yet robust regime

## Why choose IQ-EQ in Guernsey

**Comprehensive service offering:** You operate across different industry segments and asset classes – we provide a complete suite of services for fund and asset managers and private and institutional asset owners

**Global network:** You have global structures and investments – we deliver expert services from our network of offices in 25 jurisdictions

**Technology solutions:** We offer a suite of technology services, including our own proprietary platforms, to support your investment strategies. From investor portals to investor onboarding solutions, portfolio monitoring and data platforms, we have the technology to meet your needs

**Industry-leading fund administration and accounting software:** You rely on quality data – we use eFront, Allvue, Yardi, FIS Private Capital Suite and PFS Paxus

**ESG solutions:** ESG ambitions and ESG compliance are important to you - we have developed a comprehensive ESG solution for all clients from asset managers to private investors and their portfolio companies including ESG set-up, data collection, data strategy and reporting

## How IQ-EQ can help

As your business expands so too do your risks and administrative burdens. At IQ-EQ we make life easier, more efficient and cost effective for you because we can provide everything you need in one place.

With our support, your company can continue to grow while avoiding the standard business bottlenecks. Our tailor-made solutions enable you to not only focus on your firm's core activities but also retain its entrepreneurial speed and agility as it expands.

Segments	Our expertise	Our services
 <p><b>Fund and Asset Managers</b></p> <p>We can do the A-Z, everything needed to start, operate and grow your fund. We spot and address obstacles before they appear. Whatever stage your fund is at, we have the expertise to fully support your needs wherever you operate from and wherever you domicile your structures.</p>	<ul style="list-style-type: none"> <li>• Open-ended</li> <li>• Closed-ended</li> <li>• Listed</li> <li>• Private debt</li> <li>• Credit</li> <li>• Energy and infrastructure</li> <li>• Hybrid</li> <li>• Sharia-compliant</li> <li>• Impact and ESG</li> <li>• Hedge</li> <li>• Private Equity</li> <li>• Venture Capital</li> <li>• Real Estate</li> <li>• Digital assets</li> </ul>	<ul style="list-style-type: none"> <li>• Full fund administration</li> <li>• Company secretarial services</li> <li>• Regulatory compliance</li> <li>• Director services</li> <li>• General Partner services</li> <li>• Accounting services</li> <li>• Investor onboarding</li> <li>• FCA authorised representative services</li> <li>• Depositary services</li> <li>• ESG Services</li> <li>• All ancillary services including FATCA/ CRS, AML</li> <li>• Dedicated onboarding team</li> <li>• Technology services</li> </ul>
 <p><b>Debt, Capital Markets and Corporate</b></p> <p>We provide a full range of corporate and accounting services to SMEs, multinationals, asset managers and corporate firms. Whatever the challenges you face, our highly experienced team will go the extra mile to ensure our solutions achieve the best outcomes for you.</p>	<ul style="list-style-type: none"> <li>• Real estate</li> <li>• Merger and acquisition</li> <li>• Special purpose vehicles</li> <li>• Protected cell companies</li> <li>• Structured finance</li> <li>• Loan administration</li> <li>• Securitisation</li> <li>• Insurance</li> </ul>	<ul style="list-style-type: none"> <li>• Company formation / liquidation</li> <li>• Full corporate administration</li> <li>• Corporate secretarial services</li> <li>• Director services</li> <li>• Regulatory compliance</li> <li>• ESG services</li> <li>• Accounting</li> <li>• All ancillary services including FATCA/ CRS, AML</li> <li>• Dedicated onboarding team</li> <li>• Technology services</li> </ul>
 <p><b>Private and Institutional Asset Owners</b></p> <p>We are uniquely placed to deliver a suite of asset services specifically tailored around the strategy and desired outcomes of all significant asset owners, including private individuals, family offices, pension funds, sovereign wealth funds and supranationals.</p>	<ul style="list-style-type: none"> <li>• Trusts and foundations</li> <li>• Private Trust companies</li> <li>• Managed Trust companies</li> <li>• Limited liability partnerships</li> <li>• Corporate wealth structures</li> <li>• Family Offices</li> <li>• Asset protection</li> <li>• Estate and succession management</li> <li>• International and local property holding</li> <li>• Luxury asset management</li> <li>• Commercial and residential real estate</li> <li>• International and local pensions</li> </ul>	<ul style="list-style-type: none"> <li>• New structure / entity establishment</li> <li>• Provision of qualified professionals</li> <li>• Portfolio administration and monitoring - public and private assets</li> <li>• Luxury asset management</li> <li>• Property and lifestyle management</li> <li>• Governance</li> <li>• Accounting and bookkeeping</li> <li>• Risk management, regulatory compliance and reporting</li> <li>• Legal and tax advice liaison and stewardship</li> <li>• ESG services</li> <li>• Technology services</li> </ul>



## Key facts and figures\*

People worldwide	Worldwide locations	Referral rate	Assets under administration
<b>5800+</b>	<b>25</b>	<b>80%</b>	<b>\$750+<sup>bn</sup></b>

## Your Guernsey leadership team



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## Our locations worldwide

### THE AMERICAS

Bermuda  
British Virgin Islands  
Cayman Island  
Curaçao  
USA (Austin, Bedford NH, Chicago, Dallas, Fort Worth, Houston, New York, Rapid City SD, San Francisco and West Palm Beach)

### MIDDLE EAST

United Arab Emirates

### EUROPE

Belgium  
Cyprus  
France  
Guernsey  
Ireland  
Isle of Man  
Jersey  
Luxembourg  
Switzerland  
The Netherlands  
UK

### AFRICA

Mauritius  
South Africa

### ASIA

Mainland China  
Hong Kong  
India  
Japan  
Philippines  
Singapore



\*Correct as of August 2024

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