

# Global Private Debt and Credit Desk

# Global integration. Unrivalled experience.

## **Welcome to IQ-EQ's Global Private Debt and Credit Desk.**

As private debt becomes a more significant part of investor portfolios and as the structures develop across multiple jurisdictions and strategies, you need the right supporting partner to fully realise these opportunities.

IQ-EQ's Global Private Debt and Credit Desk gives you a dedicated team with expertise across the full debt and credit spectrum, built around your service needs and investment objectives. This globally integrated team of professionals is enabled by the latest technology platforms to allow significant operational improvements and a better client experience.

Whether you are a debt fund manager investing across a variety of debt strategies, a family office or a corporate restructuring international investments or a private equity firm looking for investment opportunities in debt, IQ-EQ's Global Private Debt and Credit Desk has an unrivalled combination of experience, global reach and technological capabilities.

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## Key facts and figures\*

People worldwide

5000<sup>+</sup>

Worldwide locations

25

Assets under administration

\$750<sup>+</sup> bn

Funds under administration

800

Supporting top debt  
firms globally\*\*

11/15

Minimum senior team experience

20<sub>yrs</sub>

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## Our expertise

Infrastructure  
debt



Real estate  
debt



SME/Corporate  
debt



Impact  
finance



Distressed  
debt



Collateralised  
assets



Crowdfunding



Private Equity &  
Venture Capital



\*Information correct as of February 2023

\*\*According to the Private Debt Investor (PDI) 50 top debt managers.

# Strategic intelligence. In-depth understanding.

Our in-depth understanding of the regulatory landscape in all jurisdictions and investment structures means we can deliver the insights, support and service you demand to optimise your debt strategy.

Located in all key jurisdictions, integrated by our specialist technology platform and with extensive experience across the full debt and credit spectrum – we support all types of debt fund managers, firms, organisations or individual offices, driving efficiencies and results for all investment strategies and structures.

We also have a dedicated structured finance and securitisation team which has an in-depth experience dealing with asset backed transactions (ABS/CMBS/RMBS), collateralised transactions (CDO,CLO, CBO) including synthetic transactions, corporate bond issuance together with project/ infrastructure finance transactions and trade receivable deals.

By gaining a deep insight into your objectives we work as true integrated partners, providing strategic intelligence as well as core services, loan administration, SPV services, Trustee services, loan agency services, cash flow management, compliance and reporting.

“The team at IQ-EQ has an excellent understanding of the regulatory landscape and investor needs, which is crucial in the debt fund sector. We are very satisfied with the high quality all-round service and personal attention we receive. We are proud to be working with them.”

**Ludo Mackenzie, Head of Commercial Property  
Octopus Real Estate**

# Specialist technology. Rich user experience.

Private debt structures are growing across multiple jurisdictions – and the strategies, accounting, analysis, and reporting have become more complex. This is driving the need for technological platforms that allow private debt managers to efficiently deliver insight and reporting while developing ever more efficient business models.

We have partnered with industry leading platforms to provide you with an integrated solution to address all your credit and debt market requirements.

We have selected Allvue as our debt platform and this is completed by the powerful accounting G/L of FIS Investran in order to offer a modern suite of solutions that can power every aspect of a Private Debt Manager's business.

You will also have access to the ground-breaking IQ-EQ dashboard that captures real time data and turns it into intelligent and consolidated reporting – facilitating effective analysis and decision-making. Along with tools including prescriptive and predictive

analytics, IQ-EQ Cosmos provides a secure, efficient and cost-effective technological platform to meet your reporting requirements.

DX is our secured client portal and provides 24/7 online access to all your documents from your devices. With the DX module you can reduce the physical space taken up by library materials, enhance your search capabilities and access all documents related to your structure. You can also grant temporary or permanent access to third parties, such as auditors, lawyers, or controllers, making closings, restructuring, or other key transactions more efficient.

You will have access to an integrated technological platform from which you will be able to connect to a smart single database and have a bespoke approach to fund management, portfolio accounting, data and reporting.



# Our Private Debt Services

Our technology is partnered with genuine sector expertise and global reach, to provide a truly holistic service. We provide solutions to debt and credit fund managers investing across the different types of strategies.

Private and credit fund managers will have access to a combination of core services, loan administration, loan agency services, cash flow monitoring, and tailor-made reporting.



## Loan administration services

- Loan management in a leading software solution
- Loan portfolio reporting
- Interest computation
- Collateral monitoring
- Covenant monitoring
- Derivatives transactions

## Loan agency services

- Preparation and issuance of notices
- Primary closing
- Receipt of funds
- Deal closing
- Borrower and lender communication
- Special reporting

## Reporting services

- Legal and regulatory reporting
- Investor reporting
- Portfolio reporting

## Cash flow monitoring

- Bank reconciliation, monitoring and reporting
- Drawdown monitoring
- Loan agent's assessment review
- Distribution process

## Core services

- Multicurrency and multi-GAAP accounting
- Consolidation
- Return calculation
- Investors' transactions processing (i.e. capital calls, distributions, transfers, equalisation, etc)
- Waterfall model design and monitoring
- Tax compliance
- Regulatory reporting
- Investor reporting

# Our structured finance and securitisation services



## SPV services

- SPV incorporation
- Shareholder incorporation
- Provision of highly experienced and qualified directors
- Provision of registered office
- Corporate secretarial services
- Financial accounting and reporting
- Audit coordination
- Tax preparation and filing
- Safekeeping of relevant documents
- Cash management
- Note registrar
- Management of the post-transaction liquidation/ winding up of structures

## Reporting services

- Prepare investor, tax and regulatory reporting, including ECB, ESMA, CRS, FATCA and EMIR

## Collateral administration

- Maintenance of the register of lenders
- Calculation of interest
- Payments of principal from lender(s) to borrower(s)

## Escrow services / fiducie

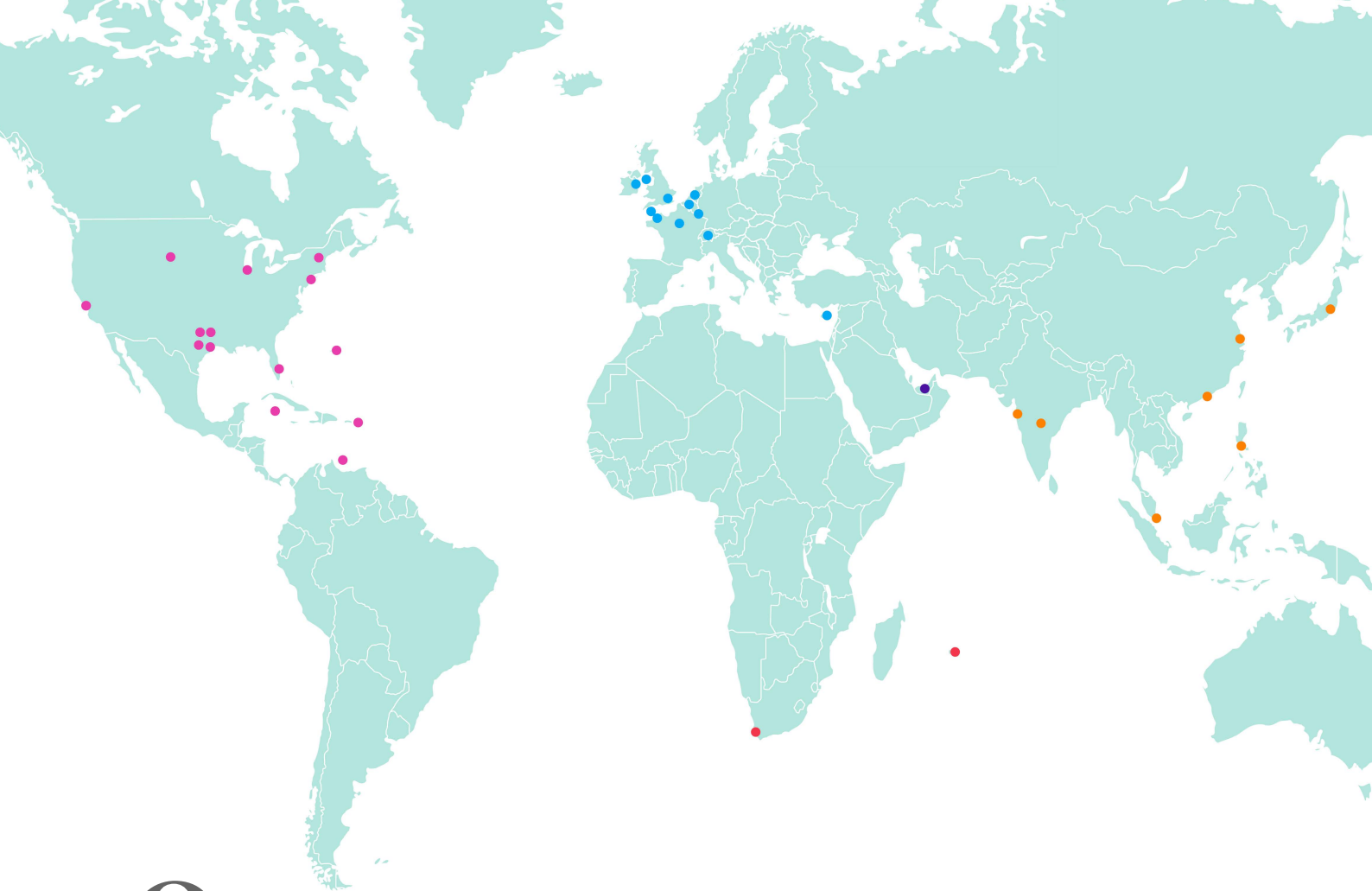
- Act as a trusted third party which holds certain assets until a transaction or defined milestones have been finalised

## Trustee and agency services

- Act as a note, security or share trustee or agent on structured finance transactions where the noteholders' interest must be represented and protected

## Calculation agent

- Calculation of fees, interest and principal payments from the collateral portfolio which follow a predetermined schedule, as detailed in the transaction terms and conditions



# Our locations

We know that private debt services need to be truly international to support your debt strategy. It's why we have offices in 25 countries, across four continents. And we are still growing.

## THE AMERICAS

Bermuda  
British Virgin Islands  
Cayman Islands  
Curaçao  
USA (Austin, Bedford  
NH, Chicago, Dallas,  
Fort Worth, Houston,  
New York, Rapid City  
SD, San Francisco &  
West Palm Beach)

## EUROPE

Belgium  
Cyprus  
France  
Guernsey  
Ireland  
Isle of Man

Jersey  
Luxembourg  
Switzerland  
The Netherlands  
UK

## AFRICA

Mauritius  
South Africa

## MIDDLE EAST

United Arab  
Emirates

## ASIA

Mainland China  
Hong Kong  
India  
Japan  
Philippines  
Singapore





## About us\*

We are IQ-EQ, a leading investor services group employing over 5000 people across 25 jurisdictions worldwide. We bring together that rare combination of global expertise with a deep understanding of the needs of our clients. We have the know how and the know you to support fund managers, global companies, family offices and private clients.

## Key contacts

If you would like to speak to us about Private Debt and Credit Services, simply contact one of our team members.

### GLOBAL



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\*Information correct as of February 2023

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