IQEQ

Know how Know you

Family Office Services

Changing world.

Proven experience.

Empowering family offices globally

As ultra-high-net-worth (UHNW) families become more global and diversify their assets across multiple classes, their needs are becoming increasingly sophisticated and challenging. Family offices have evolved to help UHNW families meet those challenges, but they can't do it alone. We have mobilised a powerful combination of global experience, local expertise, sector understanding and advanced technology to surpass service delivery expectations and enhance the efficacy of family offices.

We know that whether you are a single family office, a multi-family office, an entrepreneur or executive looking to establish or expand a 'virtual' family office, you will be more effective utilising our international, multi-specialist support service to preserve and unlock the true potential of private capital.

"In our ever changing and increasingly complex world, it is only with integrated global know how that we can preserve and unlock the true potential of private capital."

Steve Sokić, Group Head of Private & Institutional

Global perspective Trusted partners.

The continued globalisation of family offices, the families they support and the assets they invest in is leading to exponential growth in the scope of the global wealth stewardship of family offices. The ever greater expectations for the management, preservation and investment of a diverse range of assets, across multiple generations and family segments, requires partnering with an organisation that can provide a complete suite of globally integrated services.

IQ-EQ Family Office Services provides you with an unrivalled continuum of support. Our collaborative, cross-segment, global and holistic approach is designed to alleviate your administrative burden. As your trusted specialist partner we create more time for making informed decisions, bringing greater peace-of-mind for you and the families you proudly represent.

We offer genuine global reach, with a presence in 24 locations worldwide, across multiple time zones, cultures and languages. Our integrated team of over 3,600+ experienced professionals is available to support your family office, wherever we are needed.

"IQ-EQ's unique understanding of both the private equity and family offices ecosystems has been key to ensuring we meet the needs of our UHNW investors when structuring our venture capital funds"

Private Investment Club, Paris, France

Integrated expertise. Specialist support.

Our people understand the challenges currently facing family offices and the families they work hard to represent. As a professional services firm led by senior client directors our focus is always on ensuring the effectiveness of our support services to help you meet those challenges.

We've been deeply involved in the sector for many years and importantly from different perspectives; from wealth governance, succession, tax and preservation structures like trusts, foundations, holding companies and private funds to the deployment and monitoring of private capital. We know that the deployment of private capital (either directly or via funds as "LPs") is being directed increasingly towards alternative assets. We also know that family offices often co-invest into alternatives with other UHNW families. In short, we are experienced with all aspects of activity in this space.

Our dedicated Family Office Services team brings the power of our offering across all our fund, private wealth and corporate segments globally. We work alongside family offices, and importantly the families they serve, across multiple generations, to build a support framework that can adjust and adapt as required.

After all, our fiduciary legacy has embedded a strong sense of always acting in our clients' best interest – what better DNA for a family office partner.

We can bring you our wealth of experience in servicing every asset class. We understand the need to diversify families' wealth including increased allocations to alternative assets. We have deep expertise in servicing every alternative asset class, including private equity, venture capital, real estate, hedge, infrastructure and private debt across multiple jurisdictions.

We understand that the technical and geographical demands of implementing a sophisticated strategy – whether driven by personal requirements, legal or tax parameters or commercial activity – require a broad range of support and stewardship. Our teams of professionals work independently with leading advisers to provide access to specific services, including legal, tax and structuring advice, investment management and banking services.

privateclient Top Trust Companies 2019

IFC AWARDS Trust Company of the Year Hong Kong & Singapore Citywealth 2020 WINNER IQ EQ

12th Annual STEP PRIVATE CLIENT AWARDS 2017/18 STEP Winner Trust Company of the Year (large firm)

AFRICA GLOBAL FUNDS SERVICE PROVIDERS AWARDS WINNER 2019

SuperReturn Awards 2019 FUND ADMINISTRATOR OF THE YEAR

Unique technology. Tailored reporting.

To really unlock the opportunities our increasingly complex world presents, we believe in the appropriate use of data driven and secure technology.

Our unique technology is founded on our ground-breaking IQ-EQ Cosmos platform. It provides a secure and bespoke online dashboard that captures real time data and turns it into intelligent and consolidated reporting, giving you a holistic view of your valued families' combined assets.

There are reporting tools in the market that focus on specific asset classes. Our system was designed to focus on the full spectrum of asset classes that wealth families and their family offices actually invest in in order to better reflect future requirements and build efficacy. This includes cash across multiple banks, public securities portfolios, investment funds, direct private equity and real estate investments, family businesses, collections, luxury assets and other non-financial assets.

Our platform provides highly visual reporting dashboards displaying all assets and offers bespoke consolidated views which support timely and informed decisions.

You need to ensure that your data is protected. We understand this and prioritise data security. Our security systems and processes and independently audited and we are ISAE 3402 accredited.

In a world where the importance of digitally enabled consolidated reporting cannot be overstated, particularly for globally dispersed family members and their advisers, our dedicated IQ-EQ Cosmos platform offers a range of benefits to you and your families.

"As a private investment management company with institutional investments in alternative assets, we chose IQ-EQ because they are a dependable and trusted partner who is responsive, flexible and adaptable to our bespoke needs."

Single Family Office, Utah, USA

Your challenges. Our capabilities.

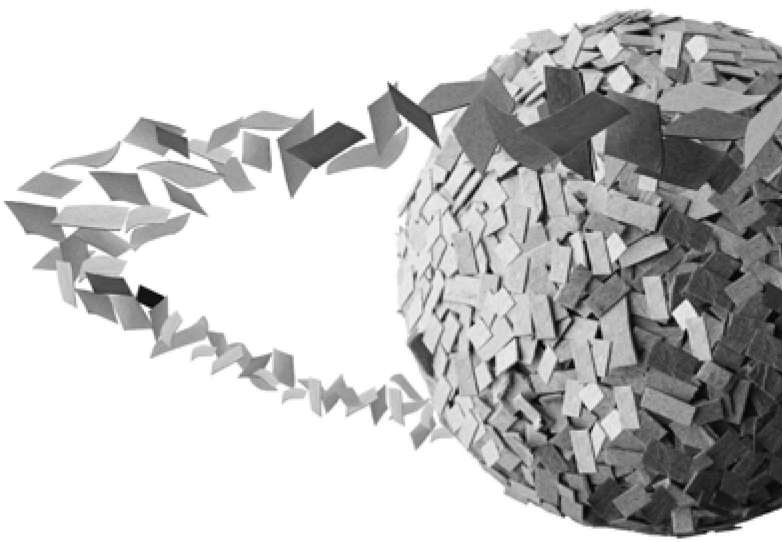
Trust, capability and personal responsibility are the corner stones of our reputation and our business.

IQ-EQ is a leading provider of fiduciary, governance, administration and reporting services, across multiple asset classes and regions globally.

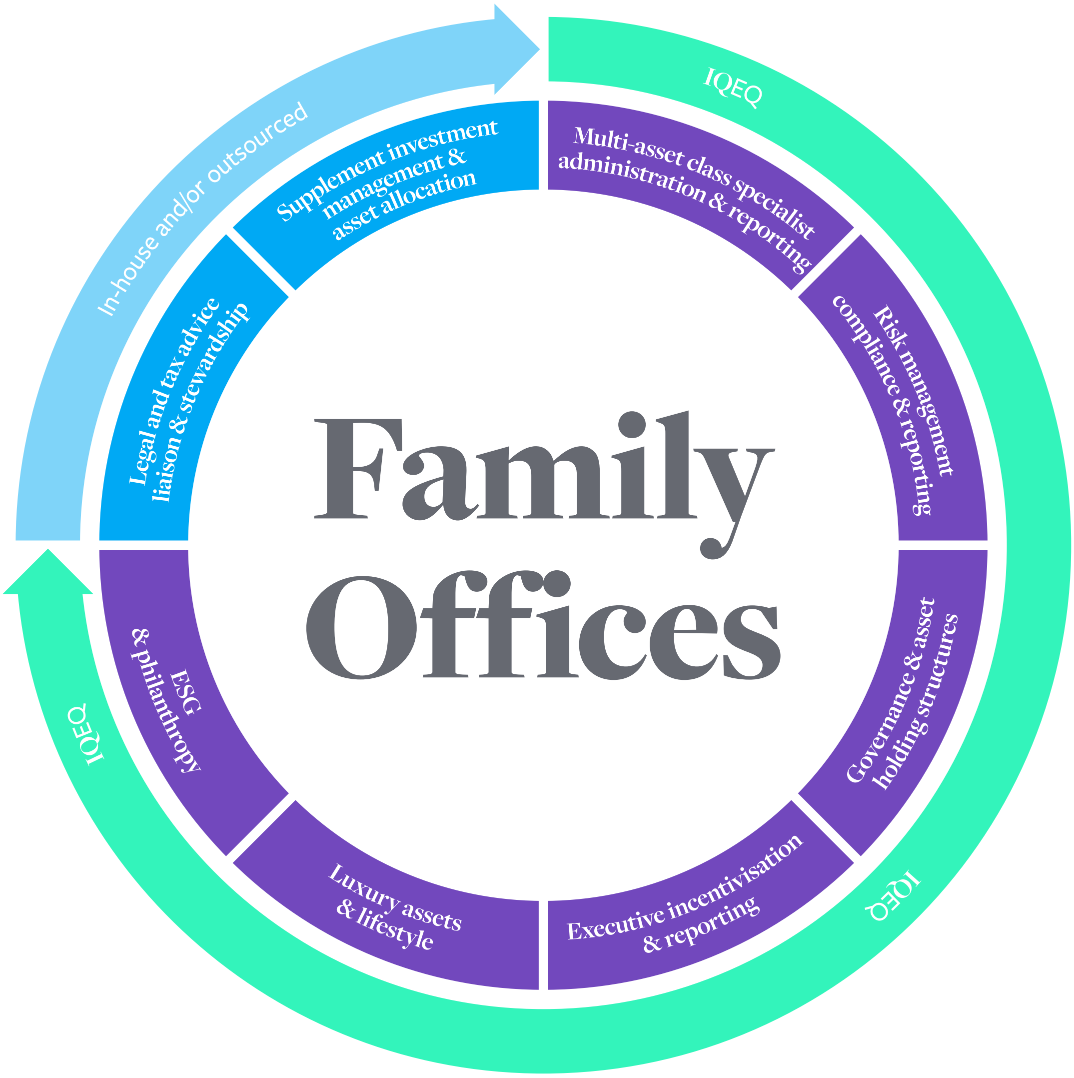
Based on our unique capabilities and over 50 years of experience, we are able to provide you with a full spectrum of award winning services across every asset class.

With our legacy of experience supporting single and multi-family offices, we have the skills, insights and experience to assist you in preserving and unlocking the potential of your private capital for current and future generations.

Talk to us about your challenges and let us show you how we can activate our trusted capabilities in support of yours.



Our services



Multi-asset class specialist administration and reporting

We offer a comprehensive range of services across all asset classes, including secure title and custody, asset transaction management, debt administration, treasury, bookkeeping and accounting, financial statements, NAV reporting and performance monitoring. We can support your consolidated reporting needs via our online visual multi asset class platform, IQ-EQ Cosmos.

Risk management, compliance and reporting

We help you meet your risk management, compliance and reporting requirements. We provide risk management, multi asset class KRI reporting, regulatory hosting, compliance monitoring tracking and reporting, as well as tax returns and regulatory filings, with reporting via our online visual reporting platform, IQ-EQ Cosmos.

Governance and asset holding structures

We provide professional trustees, directors and officers for trusts, companies, foundations, funds and all types of asset holding structures, along with proper record keeping and document security management. All linked to your family governance structure and family strategy.

Executive incentivisation and reporting

We support the monitoring, measurement and reward of people in the family office and within underlying investments and family businesses or other private equity interests. These include share/equity plans, pensions and carried interest, with reporting via our online visual reporting platform, IQ-EQ Cosmos.

Luxury assets and lifestyle

We assist with the establishment and administration of holding structures for all of your luxury assets, including cars, yachts, aircraft and art. We also provide personal concierge, lifestyle and property care services in London.

ESG and philanthropy

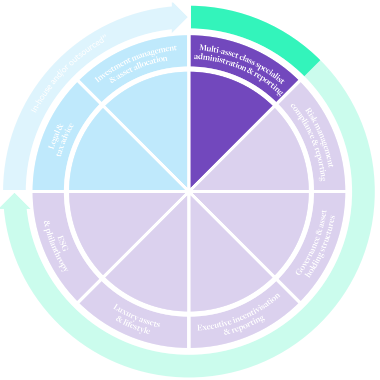
We have experience with ESG reporting and can provide oversight of charitable foundations, endowments or any other type of charitable structure. We can assist in the due diligence, monitoring and coordination of advisers. Through our unique reporting platform IQ-EQ Cosmos, we can track the ESG metrics of your alternative investments.

Legal and tax advice liaison and stewardship

We share our years of wealth, estate, succession and alternative investment structuring experience, complemented by our deep global network of advisers which we partner with in all areas of law and taxation.

Supplement investment management and asset allocation

We supplement this vital area through our full spectrum of services. We also provide deal flow introductions through our CrossDeal digital platform.

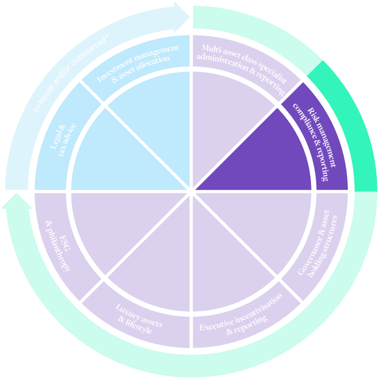


Multi-asset class specialist administration and reporting

We offer a comprehensive range of services across all asset classes, including secure title and custody, asset transaction management, debt administration, treasury, bookkeeping and accounting, financial statements, NAV reporting and performance monitoring. We can support your consolidated reporting needs via our online visual multi asset class platform, IQ-EQ Cosmos.

We provide:

- Quoted securities manager selection, monitoring, benchmarking and consolidation
- Cash/treasury management
- Alternative asset fund administration and domiciliation (private equity/real estate/debt/hedge)
- Escrow services
- Fund management (regulated and unregulated, including private fund co-investment and joint venture structures)
- Regulatory hosting services in the UK
- Managed compliance services through bespoke software
- Fractional/timeshare ownership structures
- Intangible assets administration (patents, image rights, etc)
- Loan/registered agent services (including equivalent fiducie in France)
- Bookkeeping, accounting and accounts/financial statement preparation (stand alone and consolidated and in line with GAAP)
- AIM/TISE listed company setup and administration
- Online visually impactful multi-asset classes consolidated reporting tool

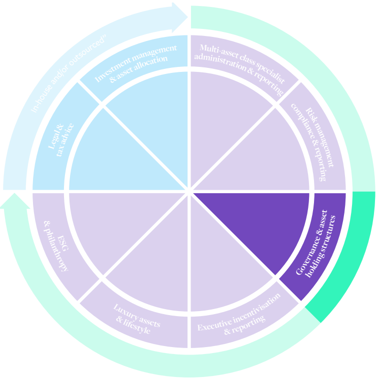


Risk management, compliance and reporting

We help you meet your risk management, compliance and reporting requirements. We provide risk management, multi asset class KRI reporting, regulatory hosting, compliance monitoring tracking and reporting, as well as tax returns and regulatory filings, with reporting via our online visual reporting platform, IQ-EQ Cosmos.

We provide:

- Risk management and key risk indicator (KRI) reporting (via our AIFM teams) including market, credit, liquidity, counterparty and operational risks reporting for families, their family offices and/or their underlying investments
- Tax compliance (including income tax, corporate tax, capital gains tax, VAT)
- MaxComply, our adaptable and customisable compliance software that helps family offices, families and corporates manage their regulatory activities effectively and efficiently
- Numerous forms of regulatory applications and annual filings in multiple jurisdictions globally
- Monitoring regulatory changes globally
- Debt covenant reporting and loan agent services
- Bookkeeping, accounting and accounts/financial statement preparation
- Online visually impactful multi-asset classes consolidated reporting tool
- Central KYC repository – centralise a family's KYC in a secure location and used for all of the family's global compliance obligations required by regulated providers globally, which will save significant admin time and issue eligible introduction confirmations where possible
- FATCA and CRS global reporting

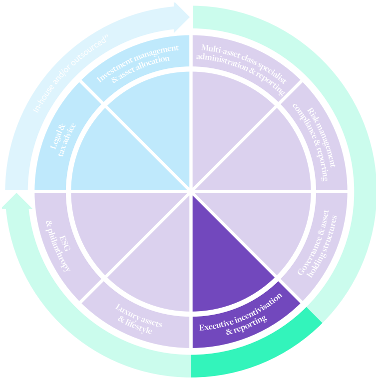


Governance and asset holding structures

We provide professional trustees, directors and officers for trusts, companies, foundations, funds and all types of asset holding structures, along with proper record keeping and document security management. All linked to your family governance structure and family strategy.

We provide:

- Trustee, private trust companies, foundations, partnerships, holding companies, etc. in both common law and civil law environments globally
- Family office set-up, incubation and related stewardship and guidance
- Governance diagnostic reviews
- Proper record keeping, documentation and minute taking of meetings and decisions taken
- Transaction(s) management, execution and documentation oversight
- Secure and digital document management, control and safe-keeping
- Periodic holding structure and governance health-checks
- Global family KYC repository agent enhancing governance and control around such important information and documentation
- Bookkeeping, accounting and accounts/financial statement preparation for all such holding entities (stand alone and consolidated and in line with GAAP)
- Global custodian network
- Insurance Intermediary network

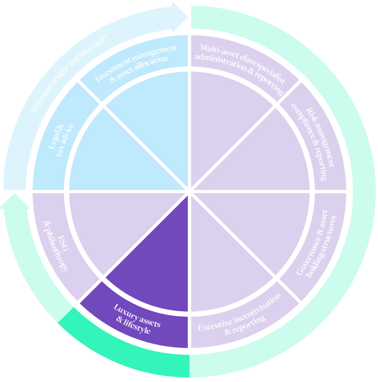


Executive incentivisation and reporting

We support the monitoring, measurement and reward of people in the family office and within underlying investments and family businesses or other private equity interests. These include share/equity plans, pensions and carried interest, with reporting via our online visual reporting platform, IQ-EQ Cosmos.

We provide:

- Carry interest plan administration
- Executive stock compensation plans
- Executive private and corporate pensions
- Payroll services
- Related trustee and corporate services
- Bookkeeping, accounting and accounts/financial statement preparation for all such holding entities (stand alone and consolidated and in line with GAAP)

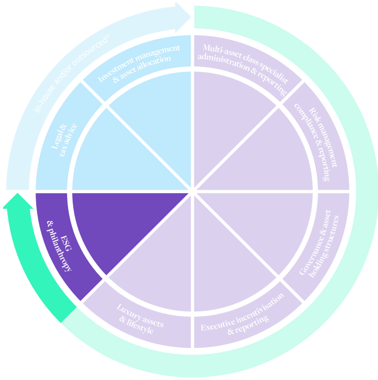


Luxury assets and lifestyle

We assist with the establishment and administration of holding structures for all of your luxury assets, including cars, yachts, aircraft and art. We also provide personal concierge, lifestyle and property care services in London.

We provide:

- Aircraft holding/leasing structures
- Classic car holding structures and management services
- Yacht holding structures
- Luxury asset management, secure storage and movement/shipping oversight
- All related regulatory and tax reporting and compliance filings
- Concierge, lifestyle, personal assistance and property services (in London)
- Bookkeeping, accounting and accounts/financial statement preparation for all such holding entities (stand alone and consolidated and in line with GAAP)
- Guidance and stewardship for certain employment and permanent residency applications
- Wealth and fiduciary education and workshops for G2+

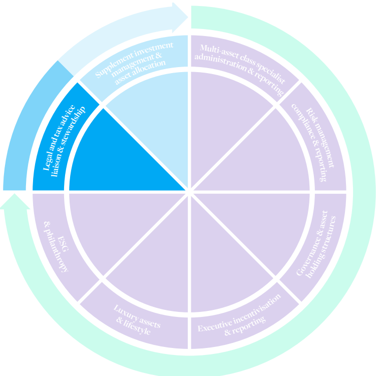


ESG and philanthropy

We have experience with ESG reporting and can provide oversight of charitable foundations, endowments or any other type of charitable structure. We can assist in the due diligence, monitoring and coordination of advisers. Through our unique reporting platform IQ-EQ Cosmos, we can track the ESG metrics of your alternative investments.

We provide:

- Legacy endowments oversight and administration
- ESG focused impact investments administration and monitoring
- NPO governance, cause/charity oversight, planned direct and indirect giving
- Related regulatory and compliance reporting and filings
- Bookkeeping, accounting and accounts/financial statement preparation for all such philanthropic entities (stand alone and consolidated and in line with GAAP)

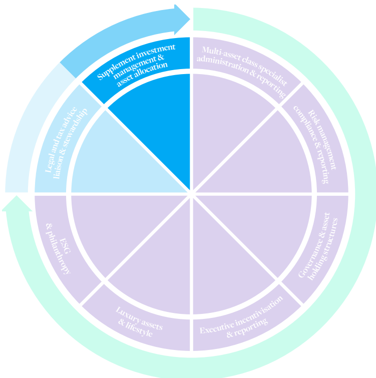


Legal and tax advice liaison and stewardship

We share our years of wealth, estate, succession and alternative investment structuring experience, complemented by our deep global network of advisers which we partner with in all areas of law and taxation.

We provide:

- Our client directors are wealth structuring stewards, given the years of experience in setting up and administering wealth structures, and many are lawyers and accountants
- Our global network of external lawyers, accountants and other advisers is unparalleled, representing a proprietary value-add for our global families and their family offices
- Given our deep technical knowledge in relevant areas of law and taxation, we are able to not only help our family office clients understand the issues and narrow down solutions, but we also are better able to run the structures coming out of such advice much better than most, which in turn mitigates execution risk when otherwise good advice is received by family offices.



Supplement investment management and asset allocation

We supplement this vital area through our full spectrum of services. We also provide deal flow introductions through our CrossDeal digital platform.

We provide:

- In practice, family offices often in-source most asset allocation activity and investment management services
- Our monitoring experience and reporting capabilities lends nicely to and enhances such oversight
- Private deals are on the rise globally which has made related deal flow important to family offices. We help provide such much desired deal flow (especially real estate and private equity globally) via our CrossDeal digital introduction platform.

Our global team of experts*

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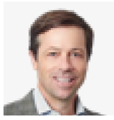

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*Information correct as of 1 September 2021

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Find out more

www.iqeq.com/family-office-services

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