

IQ-EQ Real Estate Webinar: Speakers

Stuart Pinnington



Group Director, Funds & Institutional, IQ-EQ

Stuart is an experienced director having held various global board positions for over 12 years and worked in financial services for 20+ years. He previously worked as a funds lawyer in the City and the Caribbean; he also qualified as a Chartered Director with the Institute of Directors. He has worked for a global fund administration business initially as jurisdictional MD then as part of the group management board leading the group's international funds division. Stuart has a particular focus on real estate and fund structuring and is now responsible for IQ-EQ's key fund and institutional client relationships globally.

Ian Houston



Partner, St Bride's Managers

Ian Houston is St Bride's senior fund manager and responsible for the growth and development of the business in the UK and Continental Europe. Prior to St Bride's Managers, he was at Cushman & Wakefield, firstly responsible for the investment, development, sale and management of property assets for syndicated funds and High Net Worth individuals and then specialising in development management, development consultancy and the sale and purchase of development sites throughout Central London.

Alastair Balfour



Partner, Metric Capital Partners

Prior to joining Metric Capital Partners, Alastair was a Principal at TowerBrook Capital Partners in London. At TowerBrook, Alastair invested in European private equity transactions and worked on a number of investments across sectors/geographies/sizes. Prior to joining TowerBrook Capital Partners in 2009, Alastair was in the investment banking division at UBS, originally in the Consumer & Retail team and then in the Leveraged Finance team.

Alastair has a BA in International Relations from the University of Pennsylvania.

Stephanie McMahon



Head of Research and Senior Director, BNP Paribas Real Estate

Stephanie leads the research team at BNP Paribas Real Estate. The focus of her work is across all UK asset classes including Commercial, Prime Central London residential, the mainstream UK residential markets, and Rural. Her emphasis is on structural rather than cyclical market shifts. Recent areas covered within the research programme include the impact of shortening lease terms on investor returns; what communities for ageing populations look like, the profile and behaviour of London office workers; and the wants and needs of London renters.

Previous to joining Strutt & Parker (now BNPPRE) in 2012, Stephanie led the strategy and delivery of the UK research team and programme at JLL. Her area of expertise was occupier research. Stephanie's geographic focus has been predominantly on the UK, although she has managed project work across EMEA and the globe.



Stephanie sits on the ULI residential council, the IPF research committee, plus the BPF compact-living committee. She supports the SPR.