



Corporate Services

Know

You need a corporate service provider with the scale to operate across multiple jurisdictions and navigate complex regulations.

We have the know how to keep on top of regulations and the resources to act fast. We use cutting-edge technology and robust processes to provide the best service. Our in-house training programme constantly develops our teams' knowledge and skills. Whatever you want to achieve for your business, we have the know how to deliver it.

how

Know you

Trust and long lasting relationships are the basis of a successful partnership between companies and their service providers. Clients like having a single contact they know who also knows them.

We have this know you talent. We assign a dedicated client relationship manager to you who will stay with you throughout your relationship with us. Our people have the ability to anticipate and understand your needs. Whatever you want to achieve, we have the know you to make it happen.

Think smart. Act fast.

Welcome to IQ-EQ, the next word in corporate services.

Companies of all sizes are facing growing challenges. Corporate structures are becoming more diverse and complex and regulation is increasing. Operating in different jurisdictions means dealing with local laws and processes. You need to act fast to seize business opportunities or to adapt quickly to changing situations and environments.

Meeting those challenges requires the support of a global, responsive and experienced corporate services provider. With over 2,450 people in 23 strategic locations operating across multiple time zones, we are

perfectly placed to help you achieve your goals. We invest in industry-leading technology and in our people's professional and personal development so we can offer you the tailored solutions you need.

Scale, service range and leading technology are all essential, but personal service has never been more important. You need to know that your relationship manager knows and understands you and your business. That's why we ensure you have a single, dedicated point of contact to manage your relationship with us.

Key facts and figures

People worldwide

Worldwide locations

Assets under
administration

Minimum senior team
experience

2450⁺

23

\$400⁺ bn

10 yrs

Our expertise

International expansion



Real estate



Corporate trust and escrow



Corporate secretarial and
governance services



Structured finance and
securitisation



Aircraft leasing



Your goals. Our support.

You may be looking to expand into new markets or relocate your HQ or treasury function. Perhaps you want to establish a real estate structure. Alternatively, you may need support for securitisation or structured finance transactions. Whatever your needs, our director led teams can deliver.



We provide services to

Fortune 500
companies



Multinational
companies



Mid-cap companies



Start-ups



Private equity houses



Your business. Our knowledge.

International expansion

You're successful in your home market but are looking to expand into a new jurisdiction. Pro-active and fast-moving company incorporation is vital to get you up and running quickly. You need an efficient, responsive team that can work with your lawyers in all aspects of your company set-up, including bank account opening and tax registration. Our pragmatic and streamlined onboarding processes and procedures ensure we meet your time-sensitive requirements. You can focus on growing your business while we provide essential support for your business functions.

Or, you're an international organisation operating in multiple jurisdictions. You're exploring ways to reorganise the operational structure of your business to improve efficiencies. We are familiar with the regulatory landscape and compliance issues (FATCA, BEPS, CRS, ATAD) that need to be considered. We work with you to implement the corporate structure you choose.



Structured finance and securitisation

The world of capital markets, structured finance and securitisation can be complex. From deal conception to pricing and closing, you need to consider relevant regulatory, accounting and tax compliance requirements. Our professionals provide transaction and accounting support – from the structuring phase straight through to the closing – for a range of structured finance transactions and associated corporate structures and underlying assets. We can act as share trustee to hold the shares in nominee structures or as security trustee, protecting the interests of the noteholders in your transactions.

Aircraft leasing

Fast, effective transaction management support is important when you finance and lease aircraft globally. Our aircraft leasing teams provide that support from transaction closing to maturity for lease in/lease out (LILO) aviation transactions and financing or operating leasing deals. We establish financing and holding structures, including special purpose vehicles, to hold your aircraft. Once your deal has been executed, we can manage the lease administration, compliance, and accounting and reporting requirements of your holding entity. We also work with new leasing companies establishing platforms in new jurisdictions.

Your needs. Our experience.

Corporate trust and escrow

You're looking to secure credit repayment or gain better access to debt capital and are considering a corporate trust to temporarily hold assets or rights in a dedicated estate. We also manage corporate trusts for various requirements, such as transition management needs, real estate special purpose vehicles and shareholding issues in family companies.

You may have an important financial transaction to complete. In such cases, you need to be completely satisfied before giving the green light to transfer the relevant monies, funds, securities or assets. Alternatively, you may be party to a cross-border transaction that requires a common legal agreement between the two parties exchanging the assets. Escrow allows a trusted third party to hold the assets until all the terms of the transactions are met. We can support you throughout this process.

IQ-EQ Corporate Secretarial and Governance Services

Effectively managing the administrative and statutory compliance responsibilities for your organisation is more than a box ticking exercise. IQ-EQ Corporate Secretarial and Governance Services provide an integrated and tailored corporate services solution across our international network of offices. Our specialist team of chartered company secretaries and administrators takes care of all statutory submissions in an effective and timely manner. The team arranges and minutes board, committee and shareholder meetings; provides registered office and safe custody services; and acts as a processing agent.

Real estate

You have residential or commercial real estate investments and varying investment platforms and holding structures. Whether you're looking to establish straightforward or complex property holding structures, our real estate team can support you at any stage of the real estate lifecycle and for a broad range of real estate transactions. We provide real estate support services for multi-national corporations and institutional investors such as insurance companies and pension funds. Our experience of property types includes office buildings, shopping centres, care homes, warehouses, student accommodation, hotels, motorway service areas and residential developments.



Corporate expertise

Knowledge pool

You want to know that we can get your company up and running fast. With each member of our senior team having a minimum of 10 years' industry experience, we have the expertise at hand to understand your specific business requirements.

Responsive service

You want to know that your team is familiar with your chosen jurisdiction and can offer the right support, quickly. That's why we have highly responsive teams operating across our global network.

Extensive skillset

You want to know that whatever the size of your business or whatever sector you operate in, we have the experience and expertise to work with you effectively. Our clients include multinational companies, Fortune 500 companies, holding companies, start-ups and mid-cap companies with interests in retail, bio-pharma, technology, real estate, capital markets, structured finance, securitisation and aircraft leasing. You are in safe hands.

“Professional, disciplined and process-driven. Excellent knowledge of local laws and of what’s relevant to business.”¹

¹ Client Research Programme, December 2017

Lasting relationships

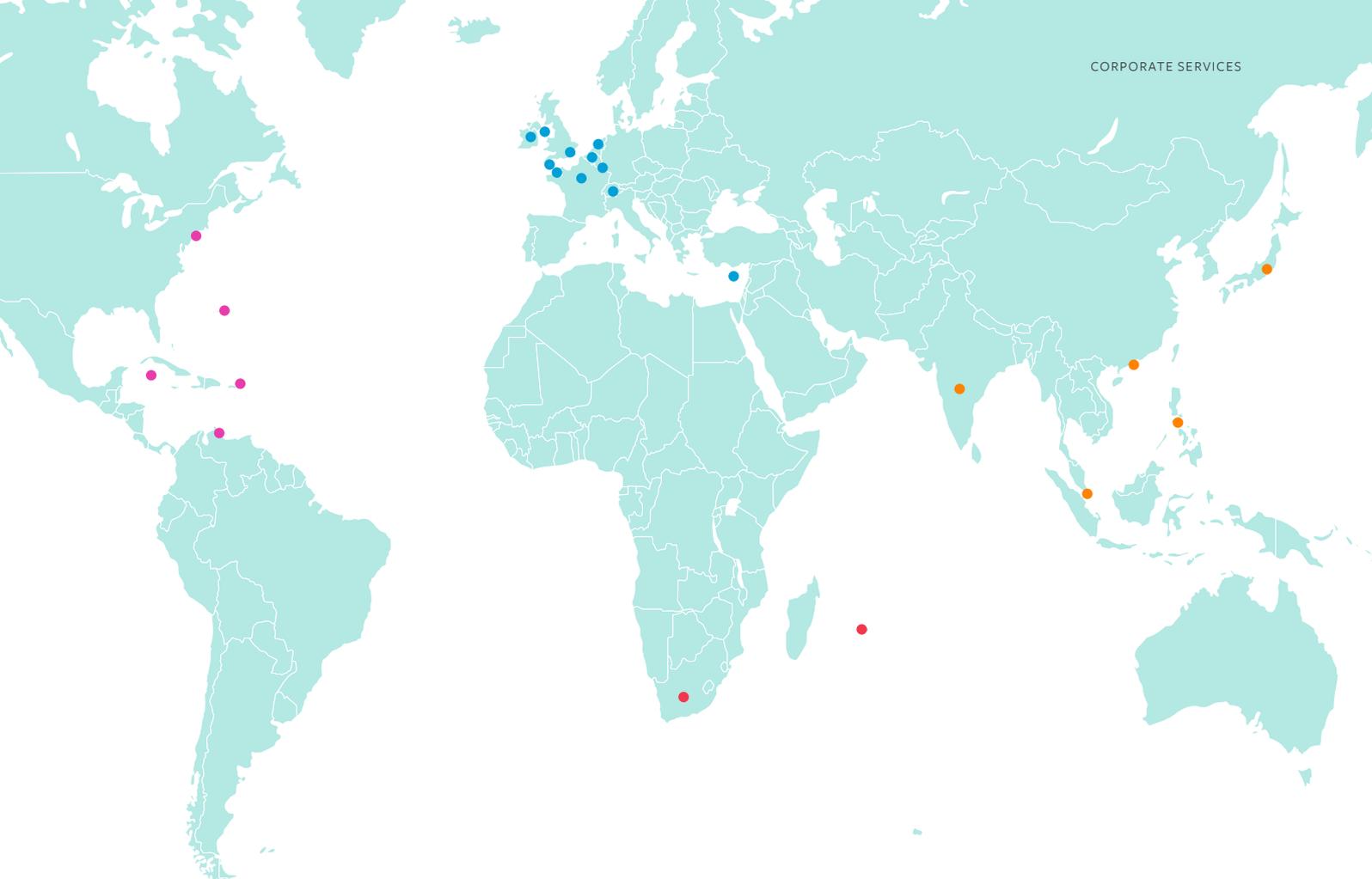
You want to speak to the same person or team every time you get in touch. We assign a dedicated relationship manager to you for the day to day handling of your business. If additional expertise is needed, your relationship manager will work with the required experts so their understanding of your goals can directly support any action.

“Efficient and responsive. They ‘get’ what we do and are interested in our business.”¹

Experts who care

You want to know that our people are ahead of the curve. To build their expertise, and keep it up to date, we have our own in-house experiential training programme open to people at all levels of the organisation. Highly motivated, you'll find our people are curious about your business and eager to help make your plans come alive.

Responsive service



Our locations

We know that corporate services need to be truly international to keep up with constantly shifting business environments and regulatory change. It's why we have offices in 23 countries, across 4 continents. And we're still growing.

NORTH AMERICA

Bermuda
British Virgin Islands
Cayman Islands
Curaçao
USA

EUROPE

Belgium
Cyprus
France
Guernsey
Ireland
Isle of Man
Jersey
Luxembourg
Switzerland
The Netherlands
UK

AFRICA

Mauritius
South Africa

ASIA

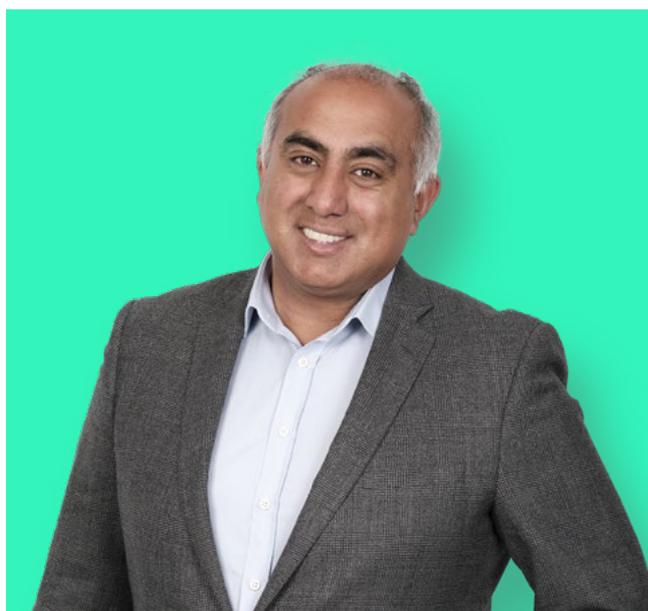
Hong Kong
India
Japan
Philippines
Singapore

Key contacts

If you would like to speak to us about your corporate services requirements, we're always ready to listen. Simply contact one of the team and we'll be in touch.



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Find out more
www.iqeq.com/corporate



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