

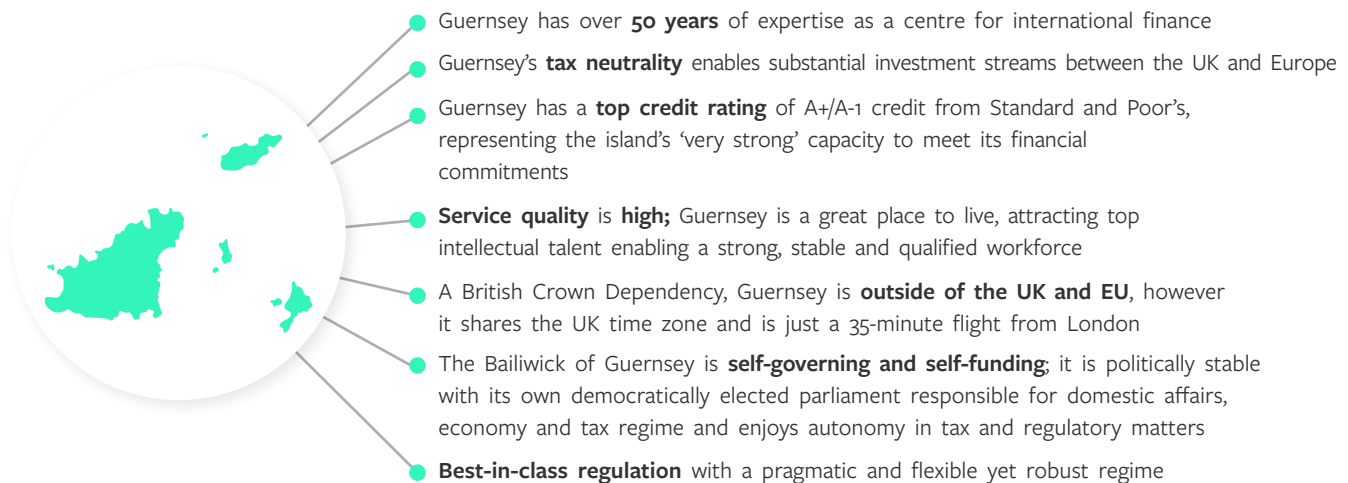


# Why IQ-EQ Guernsey

Guernsey is a long-established financial centre of excellence of more than 50 years. Its key finance sectors are wealth management, funds, fiduciary services, insurance and banking. One of three island territories within the British Isles, Guernsey boasts an environment of political stability and high-quality regulation.

The island has led the way in innovation, establishing the first protected cell company (PCC) in 1997 and launching the Guernsey Green Fund, the world's first regulated green fund, in 2018. Guernsey is also the headquarters of The International Stock Exchange and offers a regulated marketplace with globally recognised clients.

IQ-EQ Guernsey's presence in the island spans over 40 years, making it one of the oldest jurisdictions in the Group. With over 120 people experienced in all areas of private wealth, fund and corporate services, we can provide a holistic offering to meet all of your needs.



## Why choose IQ-EQ in Guernsey

**Comprehensive service offering:** You operate across different industry segments and asset classes – we provide a complete suite of services for fund and asset managers, private and institutional asset owners, debt, corporate and capital markets.

**Global network:** You have global structures and investments – we deliver expert services from our network of offices in 25 jurisdictions

**Technology solutions:** We offer a suite of technology services, including our own proprietary platforms, to support your investment strategies. From investor portals to investor onboarding solutions, portfolio monitoring and data platforms, we have the technology to meet your needs

**Industry-leading fund administration and accounting software:** You rely on quality data – we use Allvue, Yardi, FIS Private Capital Suite and PFS Paxus

**ESG solutions:** ESG ambitions and ESG compliance are important to you - we have developed a comprehensive ESG solution for all clients from asset managers to private investors and their portfolio companies including ESG set-up, data collection, data strategy and reporting

## How IQ-EQ can help

Segments	Our expertise	Our services
 <p><b>Fund and Asset Managers</b></p> <p>We offer a fully integrated range of services to assist with the establishment and operation of investment and fund structures. Whatever stage your fund is at, we've the expertise to fully support your needs wherever you operate from and wherever you domicile your structures.</p>	<ul style="list-style-type: none"> <li>• Open-ended</li> <li>• Closed-ended</li> <li>• Listed</li> <li>• Private Equity</li> <li>• Venture Capital</li> <li>• Real Estate</li> <li>• Private debt</li> <li>• Credit</li> <li>• Energy and infrastructure</li> <li>• Hybrid</li> <li>• Sharia-compliant</li> <li>• Impact and ESG</li> <li>• Hedge</li> <li>• Digital assets</li> </ul>	<ul style="list-style-type: none"> <li>• Full fund administration</li> <li>• Company secretarial services</li> <li>• Regulatory compliance and reporting</li> <li>• Director services</li> <li>• General Partner services</li> <li>• Accounting services</li> <li>• Investor onboarding</li> <li>• FCA authorised representative services</li> <li>• Depository services</li> <li>• ESG Services</li> <li>• Ancillary services including FATCA/CRS, bank account administration</li> <li>• Dedicated onboarding team</li> <li>• Technology services</li> </ul>
 <p><b>Debt, Capital Markets and Corporate</b></p> <p>We provide a full range of corporate and accounting services to SMEs, multinationals, asset managers and corporate firms. Whatever the challenges you face, our highly experienced team will go the extra mile to ensure our solutions achieve the best outcomes for you.</p>	<ul style="list-style-type: none"> <li>• Listed companies</li> <li>• Special purpose vehicles</li> <li>• Protected Cell companies</li> <li>• Merger and acquisitions</li> <li>• Real estate</li> <li>• Structured finance</li> <li>• Securitisation</li> <li>• Loan administration</li> <li>• Insurance</li> </ul>	<ul style="list-style-type: none"> <li>• Full corporate administration</li> <li>• Company formation/liquidation and ongoing administration</li> <li>• Corporate governance</li> <li>• Corporate secretarial</li> <li>• Board meeting and AGM coordination and support</li> <li>• Board/committee member services</li> <li>• Statutory and regulatory compliance</li> <li>• Ancillary services including FATCA/CRS, AML, bank account administration</li> <li>• Accounting and financial reporting</li> <li>• ESG services</li> <li>• Technology services</li> </ul>
 <p><b>Private and Institutional Asset Owners</b></p> <p>We're uniquely placed to deliver a suite of asset services specifically tailored around the strategy and desired outcomes of all significant asset owners, including private individuals, family offices, pension funds, sovereign wealth funds and supranationals.</p>	<ul style="list-style-type: none"> <li>• Trusts and foundations</li> <li>• Private Trust companies</li> <li>• Managed Trust companies</li> <li>• Limited liability partnerships</li> <li>• Family Offices</li> <li>• Asset protection</li> <li>• Estate and succession planning</li> <li>• International and local property holding</li> <li>• Luxury asset management</li> <li>• Commercial and residential real estate</li> <li>• International and local pensions</li> </ul>	<ul style="list-style-type: none"> <li>• New structure / entity establishment</li> <li>• Provision of qualified professionals</li> <li>• Portfolio administration and monitoring - public and private assets</li> <li>• Luxury asset management</li> <li>• The Private Office lifestyle management</li> <li>• Corporate governance</li> <li>• Accounting and bookkeeping</li> <li>• Risk management, regulatory compliance and reporting</li> <li>• Legal and tax advice liaison and stewardship</li> <li>• ESG services</li> <li>• Technology services</li> </ul>



## Key facts and figures\*

People worldwide	Worldwide locations	Referral rate	Assets under administration
<b>5800<sup>+</sup></b>	<b>25</b>	<b>80%</b>	<b>\$750<sup>+</sup> bn</b>

## Your key contacts in Guernsey



### Greg Kok

Managing Director

E [greg.kok@iqeq.com](mailto:greg.kok@iqeq.com)

T +44 1481 734 307



### Andrew Elder

Chief Commercial Officer

E [andrew.elder@iqeq.com](mailto:andrew.elder@iqeq.com)

T +44 7911 713 364



### Gareth Smith

Head of Fund Operations

E [gareth.smith@iqeq.com](mailto:gareth.smith@iqeq.com)

T +44 1481 231 832



### Tonia Leigh-Morgan

Head of Private Wealth

E [tonia.leigh-morgan@iqeq.com](mailto:tonia.leigh-morgan@iqeq.com)

T +44 7468 693 564

## Our locations worldwide

### AMERICAS

Bermuda  
British Virgin Islands  
Cayman Island  
Curaçao  
U.S. (Austin, Bedford NH, Chicago, Dallas, Fort Worth, Garden City NY, Houston, Iselin NJ, Miami, New York City, Rapid City SD, San Francisco and West Palm Beach)

### MIDDLE EAST

United Arab Emirates

### EUROPE

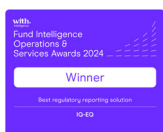
Belgium  
Cyprus  
France  
Guernsey  
Ireland  
Isle of Man  
Jersey  
Luxembourg  
Switzerland  
The Netherlands  
UK

### AFRICA

Mauritius  
South Africa

### ASIA

Mainland China  
Hong Kong  
India  
Japan  
Philippines  
Singapore



\*Correct as of August 2024

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